



Course Communication in Teamwork and Leadership (Introduction) 09-13.04.2018

Programme

09.04.2018 — Monday GH. University of Science and Technology, Faculty of Energy and Fuels, build

AGH, University of Science and Technology, Faculty of Energy and Fuels, building D4, room 118

9:30	Registration
	Opening
10:00-	Communication in Teamwork and Leadership
12:30	Part la
	Coffee Break
	Communication in Teamwork and Leadership
	Part Ib
12:30	Lunch
13:30	
13:30	Communication in Teamwork and Leadership
-	Part Ic
16:00	Coffee Break
	Self-practice, consultation, individual guidance

17:00 - walking tour in Krakow

19:00 IE Networking – Restaurant "CK Browar" Podwale 6

10.04.2018 - Tuesday

AGH, University of Science and Technology, Faculty of Energy and Fuels, building D4, room 118

	Communication in Teamwork and Leadership
10:00	Part IIa
- 12:30	Coffee Break
12.50	Communication in Teamwork and Leadership
	Part IIb
12:30	Lunch
13:30	
13:30	Communication in Teamwork and Leadership
-	Part IIc
16:00	Coffee Break
	Self-practice, consultations, individual guidance





11.04.2018 - Wednesday

AGH, University of Science and Technology, Faculty of Energy and Fuels, building D4, room 118

	Communication in Teamwork and Leadership
10:00	Part Illa
12:30	Coffee Break
12.50	Communication in Teamwork and Leadership
	Part IIIb
12:00	Lunch
13:00	Luncii
13:00-	Self-practice, consultations, individual guidance
15:00	Jen-practice, consultations, mulvidual guidance

15:00 Excursion - Salt mine

12.04.2018 - Thursday

AGH, University of Science and Technology, Faculty of Energy and Fuels, building D4, room 118

	Communication in Teamwork and Leadership
10:00	Part IVa
12:30	Coffee Break
12.50	Communication in Teamwork and Leadership
	Part IVb
12:30	Lunch
13:30	2411511
13:30	Communication in Teamwork and Leadership
-	Part IVc
16:00	Coffee Break
	Self-practice, consultations, individual guidance

13.04.2018 - Friday

AGH, University of Science and Technology, Faculty of Energy and Fuels, building D4, room 118

	Final presentations
10:00	Part I
12:30	Coffee Break
12.50	Final presentations
	Part II
12:30	Lunch
13:30	Editeri
13:30	Final presentations





-	Part III
17:00	Coffee Break
	Final presentations
	Part IV
	Closure

Communication in Teamwork and Leadership

During the course, you will learn and practice the various techniques needed for effective teamwork, persuasion, self-presentation, negotiation, bargaining, and public speaking in typical management situations. Specifically, you will learn about:

- 1. Teamwork: so you can communicate effectively, lead discussions in a positive way, and delegate responsibilities appropriately.
- 2. Negotiating and bargaining: to help you to identify the main negotiation and bargaining tactics; identify your partners' expectations; recognise the specific challenges of given situations and then select the best solution available. You'll also be able to integrate both long-term and short-term goals into strategic decisions-making. You'll also learn some principles of correct reasoning and some (verbal and nonverbal) symptoms of a lie.
- 3. Persuasion: a key element in a leader's arsenal is the power to persuade or motivate others to follow a particular path. This course explores both verbal and non-verbal persuasion techniques.
- 4. Public speaking and self-presentation: if you can present yourself well, you can present your work well. This course will give you the key tools for self presentationself-presentation, negotiating, bargaining, and public speaking and choose the style that best suits you talents and circumstances.
- 5. The ethics of communication: the course increases your awareness of the ethical dimensions of interpersonal communications essential in a diverse, international work environment.

Website

http://jacko.econ.uj.edu.pl/workshops/TeamworkLeadership/

Main Venue

AGH University of Science and Technology, Faculty of Energy and Fuels, building D4, room 118

Accommodation

Recommended hotels close to the AGH University Hotel Polonez http://www.hotel-polonez.pl/en.php Hotel Alfa





http://www.agoda.com/hotel-alfa/reviews/krakow-cracow-pl.html?cid=-188&type=2&urltogo=/hotel-alfa/reviews/krakow-cracow-pl.html&cklg=1

Aparthotels are very good option for one week stay. You may find the best apart hotels described in tripAdvisor under this link

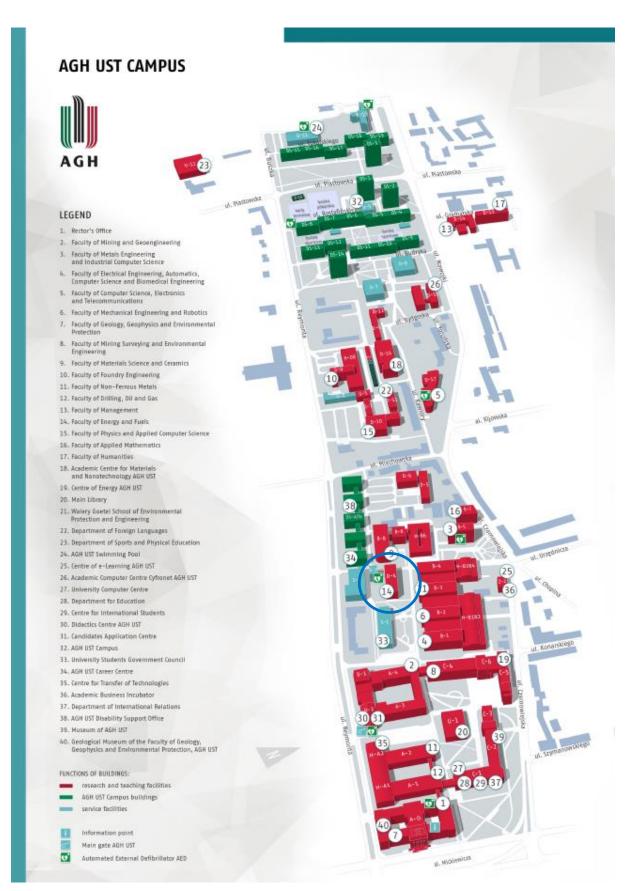
https://www.tripadvisor.com/HotelsList-Krakow-Apartment-Hotels-zfp101913.html

Contact

Paweł Wajss <u>wajss@agh.edu.pl</u>, mob. +48600388727 – Supporter, general matters Arkadiusz Figórski <u>figorski@agh.edu.pl</u> – Coordinator, financial issues Marta Śliwińska <u>martasli@agh.edu.pl</u> – Coordinator, formal issues Katarzyna Zarębska <u>zarebska@agh.edu.pl</u> – PhD School Officer











CK Browar

https://www.tripadvisor.com/Restaurant_Review-g274772-d1008982-Reviews-C_K_Browar_Restauracja-Krakow_Lesser_Poland_Province_Southern_Poland.html

